

The Mass Agent

MAIA's Official Newsletter

April 15, 2020

Catch Up on CE from Home!



[View Remote Class Schedule](#)

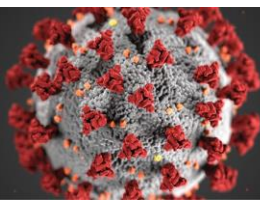


Welcome to your weekly Wednesday update from MAIA.

Coronavirus

Hospitality Extends Liquor Liability Policies to Include Alcohol Sales with Takeout Food

Governor Baker recently signed legislation allowing beer and wine sales with takeout food orders in Massachusetts during the COVID-19 emergency. In response, Hospitality Insurance Group has extended its Liquor Liability policies to cover this exposure, in accordance with the governor's provision. [READ MORE](#)



**GET CORONAVIRUS RESOURCES
FOR YOUR AGENCY [HERE...](#)**

Registry News

Registry News: Additional COVID-19 RMV Changes

The MA RMV continues to implement measures to maintain proper social-distancing to keep residents and staff safe and healthy. This week's updates address: Professional credentials such as school bus driver certificates, etc. (extended); CDL renewals (now online); Class D&M road tests (canceled through 5/4); and vanity & replacement plates (orders delayed/expiration extended). Almost all transactions can (and should) be processed online or through the customer call center. RMV Service Center visits are by advance appointment only; no same-day booking. [READ MORE](#)

Number One Insurance Agency



Elaine Lovelace,
CPCU, ASLI, AU, AAI
E&O Program Manager

Introducing Our New E&O Program Manager!

Elaine Lovelace, CPCU, ASLI, AU, AAI, began her extensive insurance career in western New York, and later worked for an E&S wholesaler as a commercial new business underwriter. She also developed and taught her own curriculum for educating brokers. Today, as an E&O program manager for MAIA's Number One Insurance Agency, Elaine works closely with agencies to provide top-quality Agents' E&O and additional coverage options (such as cyber). Elaine would love to provide you with options or a premium indication. Just send her your agency's name, address and revenue. You can reach Elaine at elovelace@massagent.com or 508-634-7365.

Member Benefits

Activate Your Free Member Plus Profile & Get Recommended!

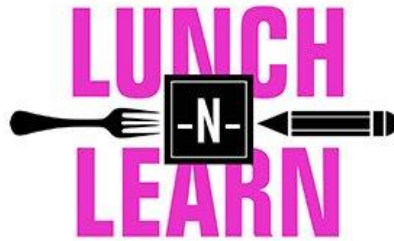
MAIA Members! If you haven't updated your Member Plus agency profile at TrustedChoice.com yet, you could be missing out on customer leads. Thanks to MAIA's participation in the Trusted Choice state SEO program, there is NO FEE for our members to activate a Member Plus profile! Don't just be passively *listed* – be ACTIVELY recommended when customers search for a local agency with your appetite! [READ MORE](#)



Get Your First Month Free with ePayPolicy!

With COVID-19 forcing people to stay home, it's the right time to get digital payment processing through ePayPolicy. Your insureds don't want to mail or deliver checks in person. ePayPolicy can set you up with a digital, branded page for accepting online payments. Act now and get your first month free! [READ MORE](#)

A FREE MAIA MEMBER BENEFIT!



**Live webinars for
MA independent agents**

***** THIS THURSDAY – 4/16 *****

COVID-19 Social Media Tips for Insurance Agents + Carriers

Lauren Metter of Metter Media will answer questions we've heard from insurance agents and business owners, and give you tons of ideas of what to post to help your customers during this crazy time! April 16, 12:00-1:00 PM. [Register Now](#)

GEICO & Progressive: Comparisons to MA Auto - If you missed it in March, sign up and join Irene Morrill, our VP of Technical Affairs, and learn about the significant differences between the 2016 MA Auto Policy (MAP) and the GEICO and Progressive policies. April 29, 12:00-1:00 PM. [Register Now](#)

Association News



MAIA CEO Appears on WHDH 7 News

You may have seen a familiar face on the TV news on Tuesday, April 14th! Boston's 7 News broadcast included a clip of MAIA's President & CEO, Nick Fyntrilakis, commenting on auto insurance companies issuing refunds because customers are driving so much less during the COVID-19 stay-at-home order. [WATCH HERE](#)

Seeking Nominees for MAIA Board of Directors

Help shape the future of the Massachusetts independent insurance system! MAIA's nominating committee is seeking collaborative problem solvers to serve on our Board of Directors. Bring your experience, energy, and perspective to the table as we develop practical solutions to help our members address challenges such as talent recruitment, technology, and business optimization. [READ MORE](#)

MAIA and Number One will be closed for Patriot's Day on Monday, April 20, 2020. We will reopen at 8:30 a.m. on Tuesday.

MEMBER QUICKLINKS:

[Education Schedule](#)

[Number One–Agents' E&O](#)

[Number One–Client Coverage](#)

[Ask MAIA](#)

[Resources](#)

[Salary & Benefits Survey](#)

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